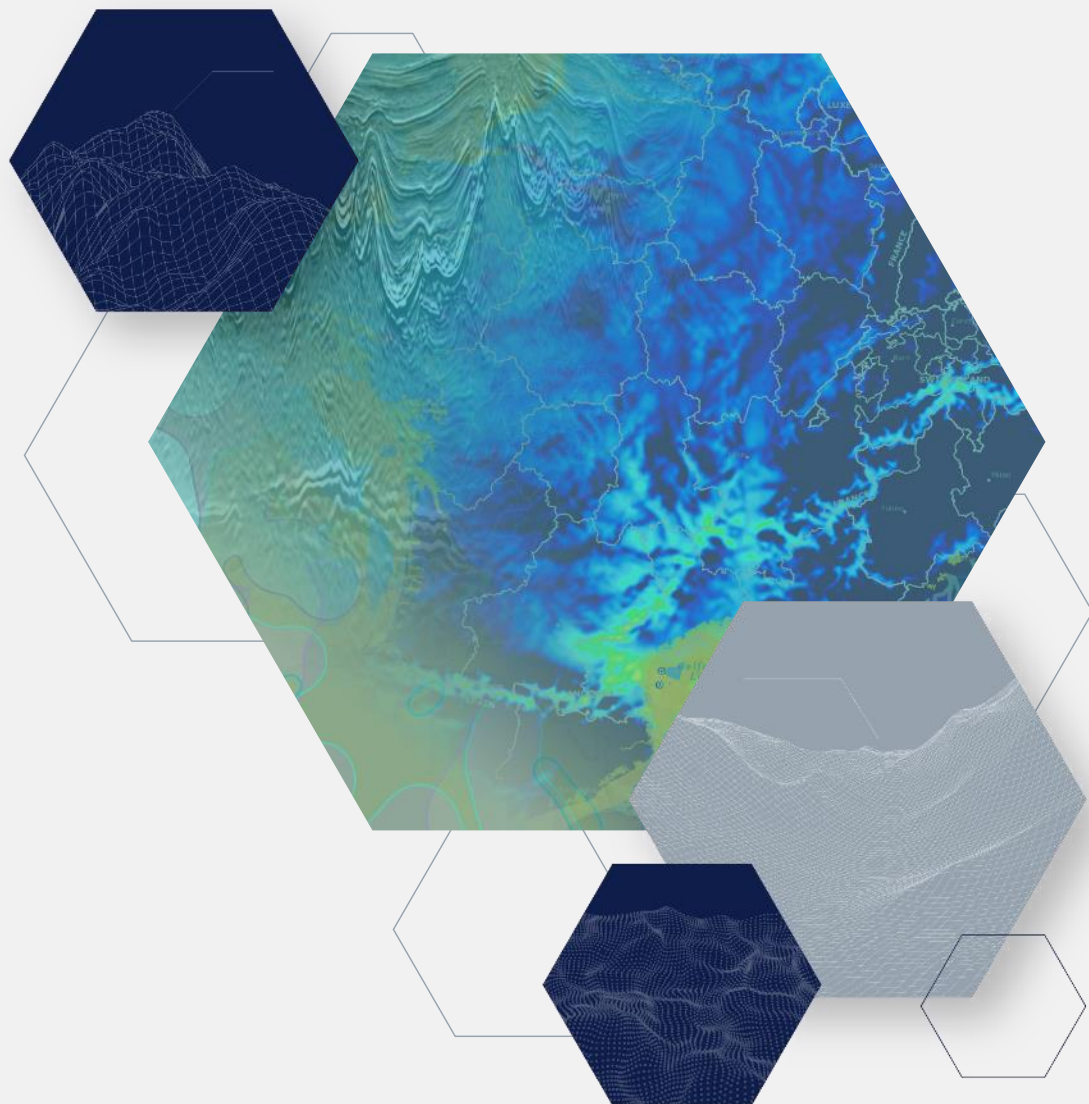


26 MARCH 2024



# Analyst Consensus Estimate

Collected 22 February to 26 March 2024

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# Analyst Consensus Estimate - Median

<b>POC Financials</b>	<b>Q1 24</b>	<b>Q2 24</b>	<b>Q3 24</b>	<b>Q4 24</b>	<b>2024</b>	<b>2025</b>
POC Early Sales	73	75	69	68	282	298
Late Sales	60	68	73	114	318	322
Proprietary revenues	88	124	128	104	448	506
<b>Total POC revenues</b>	<b>227</b>	<b>265</b>	<b>262</b>	<b>280</b>	<b>1,049</b>	<b>1,134</b>
<b>POC EBITDA</b>	<b>128</b>	<b>151</b>	<b>149</b>	<b>173</b>	<b>605</b>	<b>648</b>
<b>POC EBIT</b>	<b>26</b>	<b>51</b>	<b>48</b>	<b>72</b>	<b>199</b>	<b>246</b>
<b>Multi-client investments</b>	<b>85</b>	<b>85</b>	<b>80</b>	<b>80</b>	<b>325</b>	<b>350</b>
<b>Number of estimates</b>	<b>10</b>	<b>8</b>	<b>8</b>	<b>8</b>	<b>10</b>	<b>8</b>
<b>IFRS Financials</b>	<b>Q1 24</b>	<b>Q2 24</b>	<b>Q3 24</b>	<b>Q4 24</b>	<b>2024</b>	<b>2025</b>
<b>Total Revenues</b>	<b>210</b>	<b>302</b>	<b>317</b>	<b>273</b>	<b>1,102</b>	<b>1,202</b>
<b>EBIT</b>	<b>20</b>	<b>78</b>	<b>94</b>	<b>56</b>	<b>249</b>	<b>303</b>
<b>Net profit</b>	<b>15</b>	<b>58</b>	<b>70</b>	<b>41</b>	<b>184</b>	<b>226</b>
<b>EPS</b>	<b>0.11</b>	<b>0.44</b>	<b>0.54</b>	<b>0.32</b>	<b>1.40</b>	<b>1.72</b>
<b>DPS</b>	<b>0.14</b>	<b>0.14</b>	<b>0.14</b>	<b>0.14</b>	<b>0.56</b>	<b>0.74</b>
<b>Number of estimates</b>	<b>2</b>	<b>2</b>	<b>2</b>	<b>2</b>	<b>2</b>	<b>2</b>

# Analyst Consensus Estimate - Average

<b>POC Financials</b>	<b>Q1 24</b>	<b>Q2 24</b>	<b>Q3 24</b>	<b>Q4 24</b>	<b>2024</b>	<b>2025</b>
POC Early Sales	76	74	71	66	283	294
Late Sales	61	68	75	111	317	334
Proprietary revenues	91	125	125	107	449	509
<b>Total POC revenues</b>	<b>227</b>	<b>213</b>	<b>216</b>	<b>227</b>	<b>1,049</b>	<b>1,137</b>
<b>POC EBITDA</b>	<b>130</b>	<b>151</b>	<b>154</b>	<b>171</b>	<b>610</b>	<b>665</b>
<b>POC EBIT</b>	<b>29</b>	<b>52</b>	<b>55</b>	<b>70</b>	<b>209</b>	<b>251</b>
<b>Multi-client investments</b>	<b>88</b>	<b>86</b>	<b>82</b>	<b>77</b>	<b>330</b>	<b>344</b>
<b>Number of estimates</b>	<b>10</b>	<b>8</b>	<b>8</b>	<b>8</b>	<b>10</b>	<b>8</b>
<b>IFRS Financials</b>	<b>Q1 24</b>	<b>Q2 24</b>	<b>Q3 24</b>	<b>Q4 24</b>	<b>2024</b>	<b>2025</b>
<b>Total Revenues</b>	<b>210</b>	<b>302</b>	<b>317</b>	<b>273</b>	<b>1,102</b>	<b>1,202</b>
<b>EBIT</b>	<b>20</b>	<b>78</b>	<b>94</b>	<b>56</b>	<b>249</b>	<b>303</b>
<b>Net profit</b>	<b>15</b>	<b>58</b>	<b>70</b>	<b>41</b>	<b>184</b>	<b>226</b>
<b>EPS</b>	<b>0.11</b>	<b>0.44</b>	<b>0.54</b>	<b>0.32</b>	<b>1.40</b>	<b>1.72</b>
<b>DPS</b>	<b>0.14</b>	<b>0.14</b>	<b>0.14</b>	<b>0.14</b>	<b>1.75</b>	<b>1.75</b>
<b>Number of estimates</b>	<b>2</b>	<b>2</b>	<b>2</b>	<b>2</b>	<b>2</b>	<b>2</b>

# Analyst Consensus Estimate - Low

<b>POC Financials</b>	<b>Q1 24</b>	<b>Q2 24</b>	<b>Q3 24</b>	<b>Q4 24</b>	<b>2024</b>	<b>2025</b>
POC Early Sales	69	68	65	60	275	272
Late Sales	50	60	60	90	298	300
Proprietary revenues	78	103	101	94	385	424
<b>Total POC revenues</b>	<b>210</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>989</b>	<b>1,055</b>
<b>POC EBITDA</b>	<b>110</b>	<b>134</b>	<b>128</b>	<b>145</b>	<b>550</b>	<b>627</b>
<b>POC EBIT</b>	<b>14</b>	<b>36</b>	<b>39</b>	<b>51</b>	<b>174</b>	<b>191</b>
<b>Multi-client investments</b>	<b>80</b>	<b>80</b>	<b>75</b>	<b>70</b>	<b>324</b>	<b>320</b>
<b>Number of estimates</b>	<b>10</b>	<b>8</b>	<b>8</b>	<b>8</b>	<b>10</b>	<b>8</b>
<b>IFRS Financials</b>	<b>Q1 24</b>	<b>Q2 24</b>	<b>Q3 24</b>	<b>Q4 24</b>	<b>2024</b>	<b>2025</b>
<b>Total Revenues</b>	<b>159</b>	<b>282</b>	<b>291</b>	<b>272</b>	<b>1,098</b>	<b>1,148</b>
<b>EBIT</b>	<b>-25</b>	<b>78</b>	<b>80</b>	<b>51</b>	<b>223</b>	<b>242</b>
<b>Net profit</b>	<b>-19</b>	<b>58</b>	<b>59</b>	<b>37</b>	<b>166</b>	<b>182</b>
<b>EPS</b>	<b>-0.15</b>	<b>0.44</b>	<b>0.45</b>	<b>0.28</b>	<b>1.27</b>	<b>1.39</b>
<b>DPS</b>	<b>0.14</b>	<b>0.14</b>	<b>0.14</b>	<b>0.14</b>	<b>0.56</b>	<b>0.56</b>
<b>Number of estimates</b>	<b>2</b>	<b>2</b>	<b>2</b>	<b>2</b>	<b>2</b>	<b>2</b>

# Analyst Consensus Estimate - High

<b>POC Financials</b>	<b>Q1 24</b>	<b>Q2 24</b>	<b>Q3 24</b>	<b>Q4 24</b>	<b>2024</b>	<b>2025</b>
POC Early Sales	87	83	87	71	298	319
Late Sales	70	75	108	130	348	383
Proprietary revenues	125	145	148	127	532	651
<b>Total POC revenues</b>	<b>261</b>	<b>282</b>	<b>298</b>	<b>296</b>	<b>1,107</b>	<b>1,256</b>
<b>POC EBITDA</b>	<b>152</b>	<b>165</b>	<b>199</b>	<b>188</b>	<b>659</b>	<b>722</b>
<b>POC EBIT</b>	<b>66</b>	<b>78</b>	<b>94</b>	<b>90</b>	<b>275</b>	<b>365</b>
<b>Multi-client investments</b>	<b>100</b>	<b>95</b>	<b>102</b>	<b>81</b>	<b>350</b>	<b>375</b>
<b>Number of estimates</b>	<b>10</b>	<b>8</b>	<b>8</b>	<b>8</b>	<b>10</b>	<b>8</b>
<b>IFRS Financials</b>	<b>Q1 24</b>	<b>Q2 24</b>	<b>Q3 24</b>	<b>Q4 24</b>	<b>2024</b>	<b>2025</b>
<b>Total Revenues</b>	<b>261</b>	<b>322</b>	<b>342</b>	<b>275</b>	<b>1,107</b>	<b>1,256</b>
<b>EBIT</b>	<b>66</b>	<b>78</b>	<b>109</b>	<b>61</b>	<b>275</b>	<b>365</b>
<b>Net profit</b>	<b>49</b>	<b>58</b>	<b>81</b>	<b>46</b>	<b>202</b>	<b>270</b>
<b>EPS</b>	<b>0.37</b>	<b>0.45</b>	<b>0.62</b>	<b>0.35</b>	<b>1.54</b>	<b>2.05</b>
<b>DPS</b>	<b>0.14</b>	<b>0.14</b>	<b>0.14</b>	<b>0.14</b>	<b>5.32</b>	<b>4.95</b>
<b>Number of estimates</b>	<b>2</b>	<b>2</b>	<b>2</b>	<b>2</b>	<b>2</b>	<b>2</b>