

# Q1 2025 Results

Oslo, Norway

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### **Forward-Looking Statements**

All statements in this presentation other than statements of historical fact are forward-looking statements, which are subject to a number of risks, uncertainties and assumptions that are difficult to predict and are based upon assumptions as to future events that may not prove accurate. These factors include volatile market conditions, investment opportunities in new and existing markets, demand for licensing of data within the energy industry, operational challenges, and reliance on a cyclical industry and principal customers. Actual results may differ materially from those expected or projected in the forward-looking statements. TGS undertakes no responsibility or obligation to update or alter forward-looking statements for any reason. All financial numbers in this presentation are based on pro-forma unless stated otherwise.

# TGS Q1 Highlights<sup>1</sup>

- Strong multi-client performance driven by high interest in frontier areas
- Significant year-over-year improvement in asset utilization
- Total revenues<sup>2</sup> of USD 451 million compared to USD 433 million<sup>3</sup> in Q1 2024
- EBITDA<sup>2</sup> of USD 258 million compared to USD 239 million<sup>3</sup> in Q1 2024
- Net cash flow<sup>4</sup> of USD 78 million
- Solid balance sheet allows for stable dividend of USD 0.155 per share

<sup>&</sup>lt;sup>1</sup> TGS-PGS merger completed 1 July 2024. All financial numbers in this presentation are based on pro-forma unless stated otherwise.

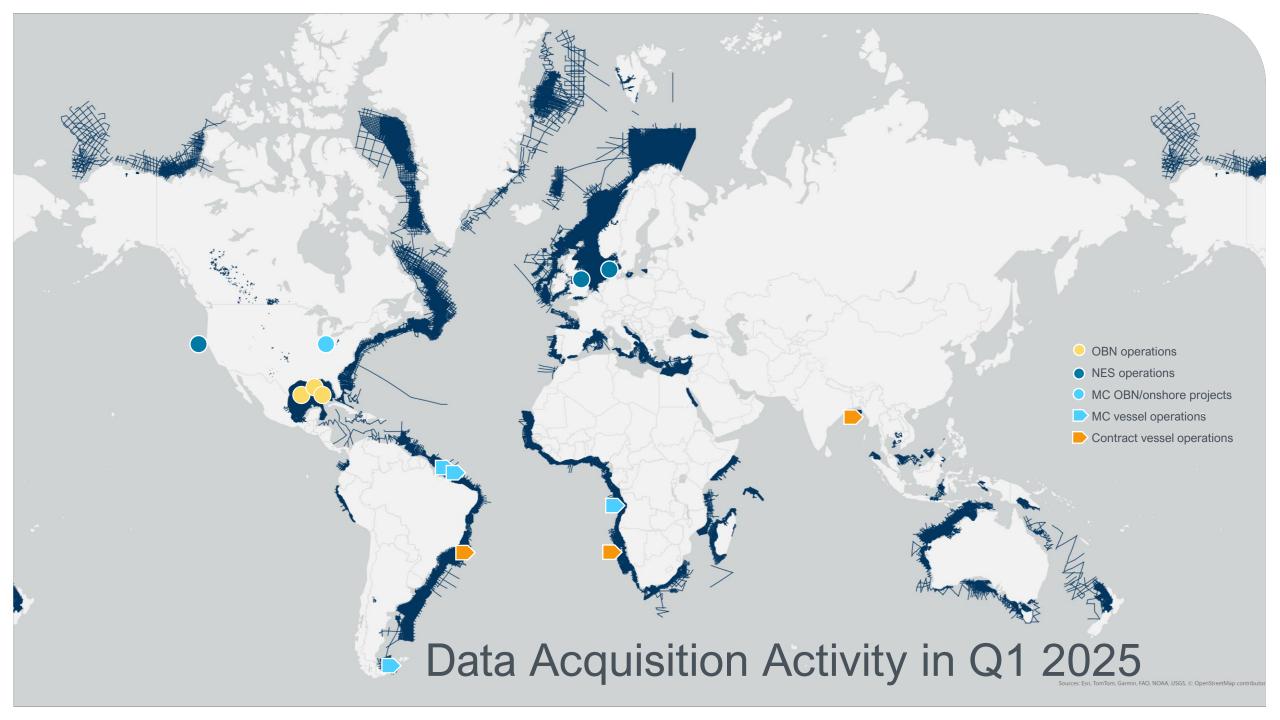
<sup>&</sup>lt;sup>2</sup> Financial numbers based on percentage of completion (produced) for ongoing multi-client projects.

<sup>&</sup>lt;sup>3</sup> Proforma Q1 2024 numbers.

<sup>&</sup>lt;sup>4</sup>Cash flow before dividend payment.



# **Business Update**



### Cash Flow<sup>1</sup> Produced

(MUSD)	Q1 2025	Q1 2024	YTD 2025	YTD 2024
Produced EBITDA	257.7	137.3	257.7	137.3
Paid tax	(28.0)	(4.7)	(28.0)	(4.7)
Change in balance sheet items	31.0	(39.2)	31.0	(39.2)
Cash flow operations	260.8	93.4	260.8	93.4
Capitalized multi-client investments	(129.7)	(70.6)	(129.7)	(70.6)
Non-cash capitalization of multi-client investments	11.1	2.7	11.1	2.7
Paid multi-client investments capitalized in other periods	(0.1)	6.4	(0.1)	6.4
Paid multi-client investments	(118.7)	(61.5)	(118.7)	(61.5)
Capex	(28.3)	(23.2)	(28.3)	(23.2)
Investments through M&A	-	(58.2)	-	(58.2)
Interest received	2.5	1.4	2.5	1.4
Cash flow from investment activities	(144.5)	(141.4)	(144.5)	(141.4)
Net change in interest-bearing debt and leasing	(40.4)	38.0	(40.4)	38.0
Interest paid	(6.1)	(3.7)	(6.1)	(3.7)
Dividend payments	(30.4)	(18.3)	(30.4)	(18.3)
Cash flow from financing activities	(77.0)	16.0	(77.0)	16.0
Net change in cash and cash equivalents	39.3	(32.1)	39.3	(32.1)
Cash and cash equivalents at the beginning of period	122.8	196.7	122.8	196.7
Net realized currency gains/(losses)	5.3	(4.9)	5.3	(4.9)
Cash and cash equivalents at the end of the period	167.4	159.8	167.4	159.8

TGS

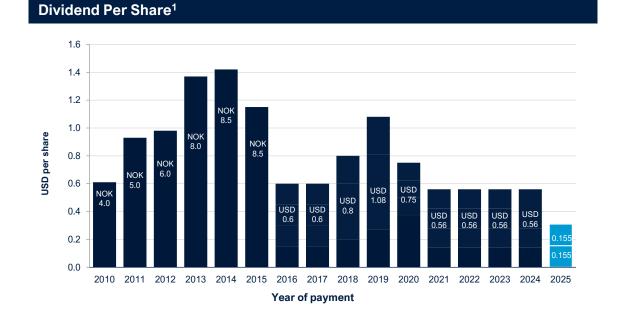
# Balance Sheet<sup>1</sup>

(MUSD)	31-Mar-25	31-Dec-24	Change from 31-Dec-24	31-Mar-24
Goodwill	560.1	560.1	0%	384.6
Multi-client library	1,139.4	1,196.8	-5%	772.8
Deferred tax asset	256.6	249.7	-5 %	73.2
Right-of-use-asset	182.1	150.2	21%	135.6
Other non-current assets	1.054.0	1,052.0	0%	241.9
Total non-current assets	3,192.1	3,208.8	-1%	1,608.1
	167.4	160.6	-1%	159.8
Cash and cash equivalents Accounts receivable and accrued revenues	376.4	513.4	4% -27%	199.0
			-27% -6%	
Other current assets	145.4	155.1	• , •	157.4
Total current assets	689.2	829.0	-17%	508.9
TOTAL ASSETS	3,881.4	4,037.8	-4%	2,117.0
Total equity	2,055.4	2,075.6	-1%	1,242.0
Deferred taxes	44.1	45.8	-4%	16.2
Lease liability	91.6	61.4	49%	59.9
Non-current liabilities	623.9	590.1	6%	100.0
Total non-current liabilities	759.7	697.2	9%	176.1
Taxes payable, withheld payroll tax, social security and VAT	145.0	121.6	19%	75.6
Lease liability	109.8	109.5	0%	83.1
Deferred revenue	446.0	532.2	-16%	343.9
Other current liabilities	365.5	501.6	-27%	196.4
Total current liabilities	1,066.2	1,265.0	-16%	698.9
TOTAL EQUITY AND LIABILITIES	3,881.4	4,037.8	-4%	2,117.0

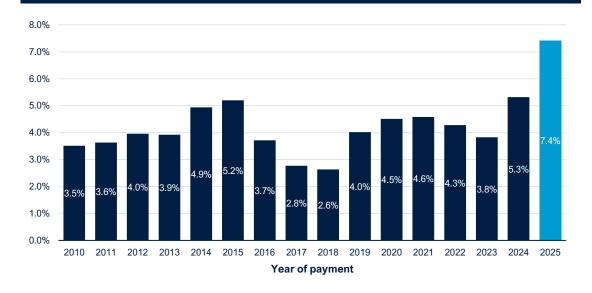
TGS

### Dividends

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### Dividend Yield<sup>2</sup>



The Board has resolved to maintain the quarterly dividend of USD 0.155 per share

• Ex date 16 May 2025 – payment date 2 June 2025

TGS has returned more than USD 1.5 bn to shareholders through dividends and buybacks since 2010

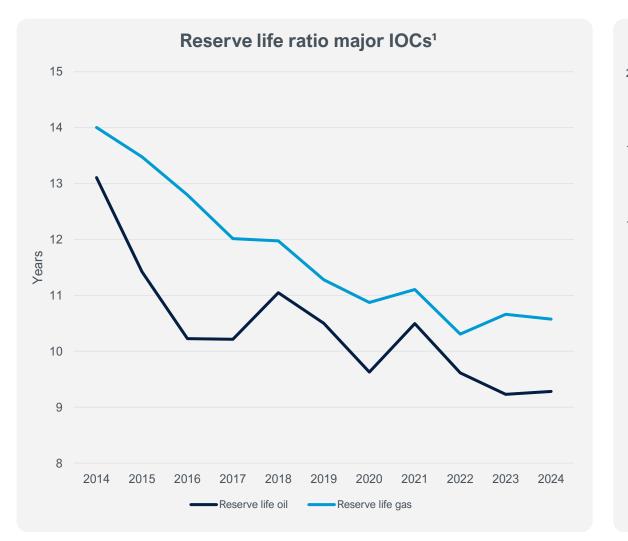
<sup>1.</sup> Quarterly dividends defined in USD from 2016. Annual dividends defined in NOK prior to 2016, converted to USD with the FX rate at ex-dividend dates

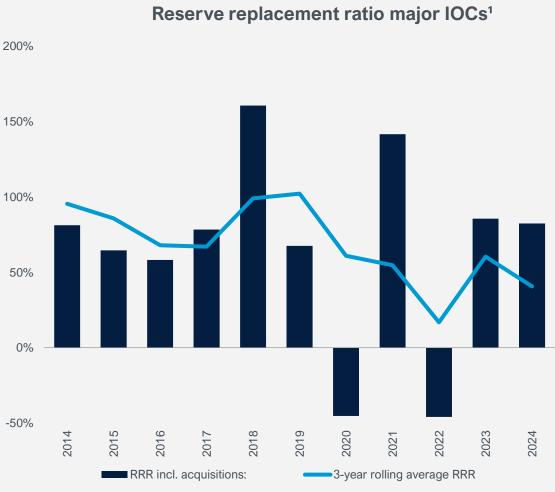
<sup>2.</sup> Dividend yield annualized based on the weighted yield at the time of announcement of quarterly dividends



# Outlook

### Declining Reserve Life and Reserve Replacement Ratios

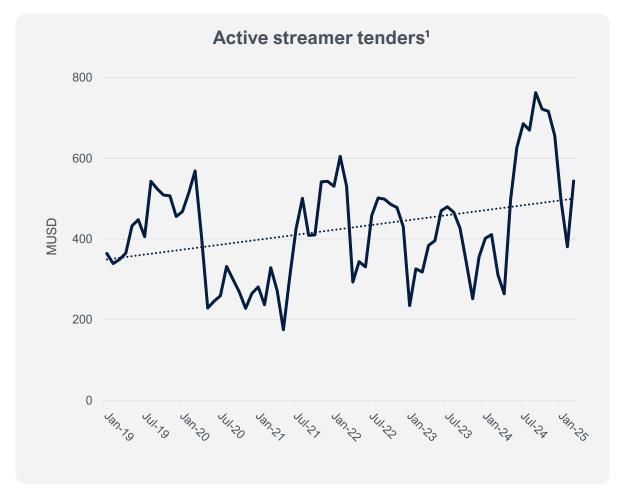




<sup>1</sup>Exxon, Chevron, Total, Shell, bp, ENI, Repsol, ConocoPhillips and Equinor. Source both graphs: DNB Carnegie.

### **3D Streamer Contract Tenders**



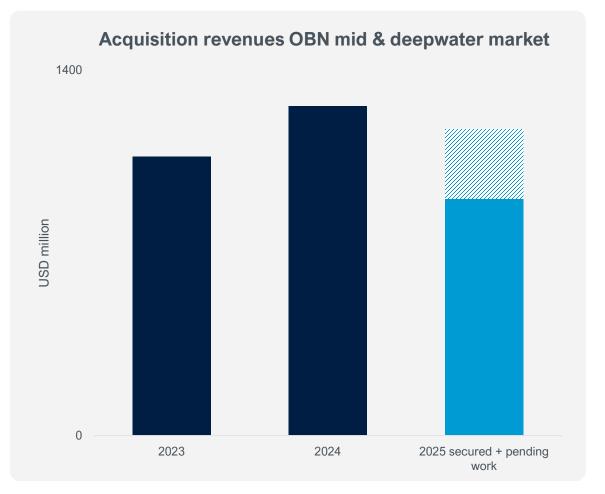


- Significant awards and seasonality reduce total value of outstanding streamer bids
- Higher tendering activity in Asia Pacific drives tender values in March
- Streamer pricing development
  - Upswing during summer seasons
  - Margins have remained steady last 24 months
- TGS remains disciplined

<sup>1</sup>Active tenders are the dollar value of outstanding bids as of end March 2025.

### Likely Lower Industry OBN Revenues in 2025





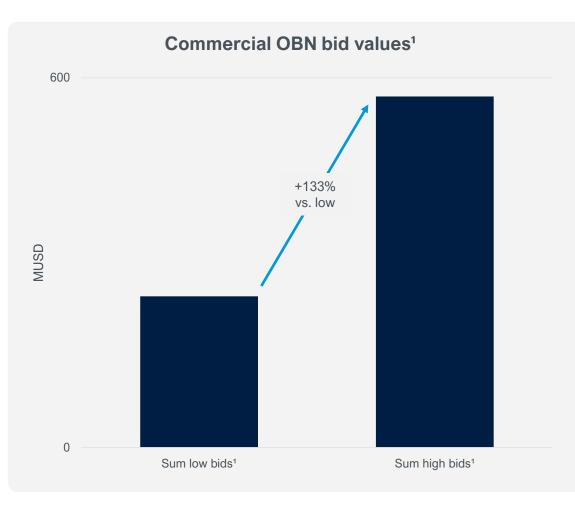
For 2025, the industry has secured more than 70% of 2024 revenues

- Mid to deepwater acquisition market likely to decline ~5% in 2025
- Some large proprietary projects delayed to 2026 partly offset by increasing adoption of OBN for MC

TGS with same OBN capacity in 2025 vs. 2023 and 2024

- Stable OBN data acquisition activity
- More multi-client activity with own capacity

### **Competitive OBN Market**



- 133% difference from low to high bid
- Some players bid aggressively to gain market share and improve asset utilization
- TGS in the upper half of the bid range

<sup>1</sup>Sum of low and high OBN bids for the last three OBN tender processes in Brazil.

### **Response to Macro Uncertainty**





### 2025 Guidance





### **MULTI-CLIENT INVESTMENT**

- Investment of USD 425-475 million (unchanged)
- Approximately 70% of the investment is expected to be acquired with TGS' own capacity (unchanged)



### **CAPITAL EXPENDITURES**

- ~USD 135 million, down from ~USD 150 million
- Excluding approximately 10 million of integration related capex



### **GROSS OPERATING COST**

• Target ~USD 1,000 million,\* down from ~USD 1,050 million



### UTILIZATION

- Improving utilization of 3D streamer fleet (unchanged)
- Stable OBN data acquisition activity relative to 2024 (unchanged)

### **Order Backlog & Inflow**

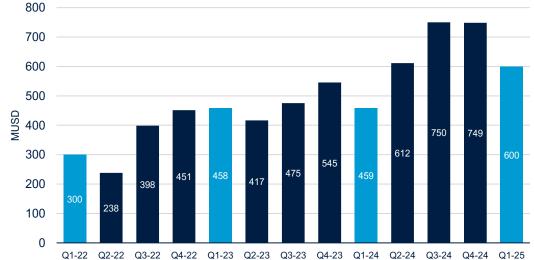
**Order Inflow** 

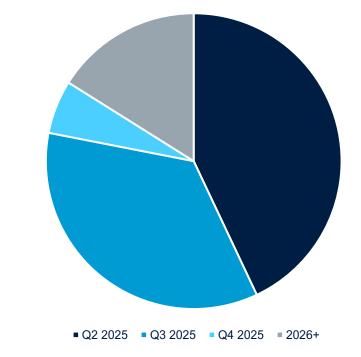
MUSD



### Expected timing of contract backlog revenue recognition







### **Expectations for Q2 2025:**

- Normalized OBN crew count ~2.5-3.0 •
- Streamer 3D fleet utilization in line with Q1 2025
- Multi-client investments of USD ~100 million ۰

### Q1 2025 Summary

- Strong Q1 2025 results
- Healthy multi-client performance driven by high interest in frontier areas
- Significant year-over-year improvement in asset utilization
- Reducing capital expenditures and gross operating cost
- Solid balance sheet allows for stable dividend of USD 0.155 per share

# Thank you

## **Questions?**



**Energy Starts With Us** 



# Appendix

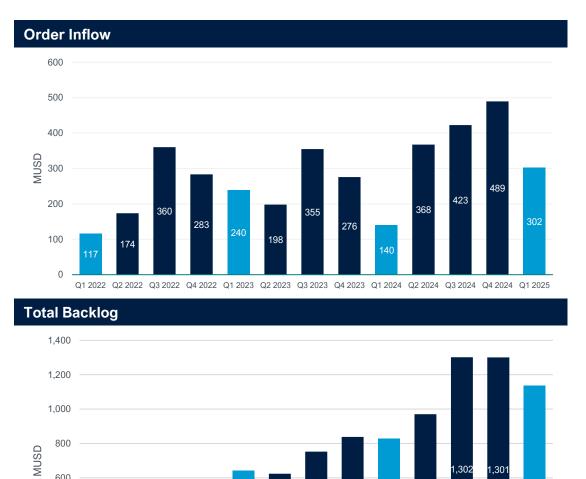
### **IFRS Backlog & Inflow**

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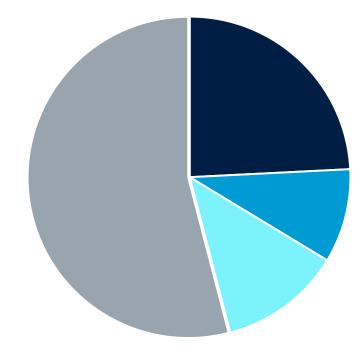
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200

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### Timing of expected recognition of Early Sales contract backlog



• Q2 2025 • Q3 2025 Q4 2025 = 2026 +

IFRS - Early Sales backlog accounts for USD 778 million of the total backlog

Q3 2021 - Q3 2022 backlog inflow and backlog figures are proforma assuming TGS ownership of Magseis.

624

839

752

Q1 2022 Q2 2022 Q3 2022 Q4 2022 Q1 2023 Q2 2023 Q3 2023 Q4 2023 Q1 2024 Q2 2024 Q3 2024 Q4 2024 Q1 2025

302

1.30



### IFRS – Profit & Loss<sup>1</sup>

TGS

(MUSD)	Q1 2025	Q1 2024	Change	YTD 2025	YTD 2024	Change
Total revenues	496.1	152.1	226%	496.1	152.1	226%
Cost of sales	108.9	35.0	211%	108.9	35.0	211%
Personnel cost	61.3	32.5	89%	61.3	32.5	89%
Other operational costs	22.9	16.8	36%	22.9	16.8	36%
EBITDA	303.1	67.9	347%	303.1	67.9	347%
Straight-line amortization	58.8	40.7	44%	58.8	40.7	44%
Accelerated amortization	128.3	6.5	1869%	128.3	6.5	1869%
Impairments	0.0	0.0	n/a	0.0	0.0	n/a
Depreciation	57.5	30.1	91%	57.5	30.1	91%
Operating result	58.5	-9.4	-720%	58.5	-9.4	-720%
Financial income	2.3	1.2	91%	2.3	1.2	91%
Financial expenses	-26.7	-4.3	516%	-26.7	4.3	516%
Exchange gains/losses	5.0	-8.3	-160%	5.0	-8.3	-160%
Gains/(losses) from JV	0.1	0.0	n/a	0.1	0.0	n/a
Result before taxes	39.2	-20.9	-287%	39.2	-20.9	-287%
Tax cost	29.7	-4.4	-776%	29.7	-4.4	-776%
Net income	9.5	-16.5	-157%	9.5	-16.5	-157%
EPS (USD)	0.05	-0.13		0.05	-0.12	
EPS fully diluted (USD)	0.05	-0.13		0.05	-0.12	

<sup>1</sup>As reported, i.e not pro-forma for Q1 and YTD 2024.

<sup>2</sup>Produced revenues is USD 450.7 million in Q1 2025. Produced revenue is calculated measuring the part of multi-client sales committed prior to completion of a project on a percentage of completion basis. <sup>3</sup>Produced accelerated amortization is USD 74.8 million in Q1 2025. Produced Accelerated amortization of multi-client library is calculated on percentage of completion basis.

### IFRS – Cash Flow

TGS

(MUSD)	Q1 2025	Q1 2024	Change	YTD 2025	YTD 2024	Change
Operating activities:						
Profit before taxes	39.2	-20.9	-287%	39.2	-20.9	-287%
Depreciation/amortization/impairment	244.6	77.3	216%	244.6	77.3	216%
Changes in accounts receivable and accrued revenues	137.0	-34.8	-494%	137.0	-34.8	-494%
Changes in other receivables	-2.7	-9.4	-72%	-2.7	-9.4	-729
Changes in other balance sheet items	-129.3	85.9	-251%	-129.3	85.9	-2519
Paid taxes	-28.0	-4.7	496%	-28.0	-4.7	4969
Net cash flows from operating activities	260.8	93.4	179%	260.8	93.4	179%
Investing activities						
Investing activities: Investments in tangible and intangible assets	-28.3	-23.2	22%	-28.3	-23.2	22%
Investments in fullijble and intangible assets	-20.3 -118.7	-23.2	93%	-20.3 -118.7	-23.2	93%
Investments through mergers and acquisitions	0.0	0.0	n/a	0.0	0.0	9378 n/a
Interest received	2.5	1.4	74%	2.5	1.4	74%
Net change in interest bearing receivables	0.0	-58.2	-100%	0.0	-58.2	-100%
Net cash flows from investing activities	-144.5	-141.4	2%	-144.5	-141.4	2%
			270			270
Financing activities:						
Loan proceeds	45.0	58.2	-23%	45.0	58.2	-23%
Loan repayment	-53.1	0.0	n/a	-53.1	0.0	n/a
Interest paid	-6.1	-3.7	66%	-6.1	-3.7	66%
Dividend payments	-30.4	-18.3	66%	-30.4	-18.3	66%
Repayment of lease liabilities	-32.3	-20.2	60%	-32.3	-20.2	60%
Net cash flows from financing activities	-77.0	16.0	-582%	-77.0	16.0	-582%
Net change in cash and cash equivalents	39.3	-32.1	-222%	39.3	-32.1	-222%
Cash and cash equivalents at the beginning of period	122.8	196.7	-38%	122.8	196.7	-38%
Net unrealized currency gains/(losses)	5.3	-4.9	-210%	5.3	-4.9	-210%
Cash and cash equivalents at the end of period	167.4	159.8	5%	167.4	159.8	5%

### **Segment Financials**



### Q1 2025

			New Energy		Shared		
(All amounts in USD millions)	Multi-client	Acquisition	Solutions	Imaging	services	Elimination	Q1 2025
Revenues	266.8	219.5	6.3	24.0	0.2	(65.9)	450.7
Costs	10.5	168.1	5.2	17.6	42.5	(50.9)	193.0
EBITDA	256.3	51.3	1.1	6.3	(42.3)	(15.0)	257.7
Depreciation							57.5
Amortization							133.6
Operating profit (EBIT)						_	66.6
Organic multi-client investments							129.7

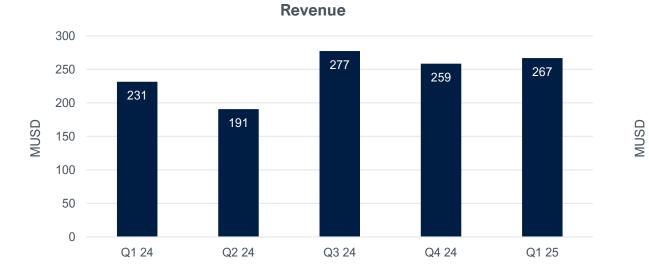
### Q1 2024

			New Energy		Shared		
(All amounts in USD millions)	Multi-client	Acquisition	Solutions	Imaging	services	Elimination	Q1 2024
Revenues	231.4	228.1	20.1	23.4	0.2	(70.7)	432.6
Costs	13.7	170.2	16.1	24.3	32.4	(63.5)	193.3
EBITDA	217.8	57.9	4.0	(0.9)	(32.2)	(7.2)	239.3
Depreciation							54.1
Amortization							123.0
Operating profit (EBIT)							62.2
Organic multi-client investments							106.1

Segment financials are based on revenues measured by applying the percentage-of-completion method to multi-client revenues and accelerated amortization.

### **Multi-Client**

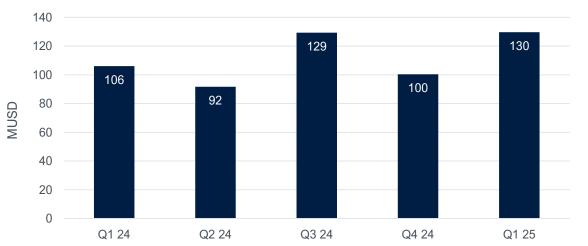




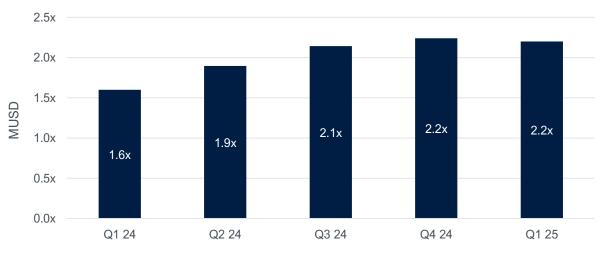
Q1 24 Q2 24 Q3 24 Q4 24 Q1 25

EBITDA

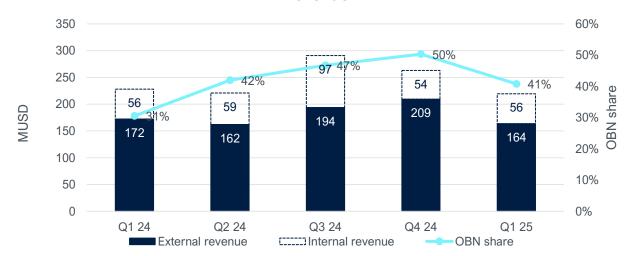




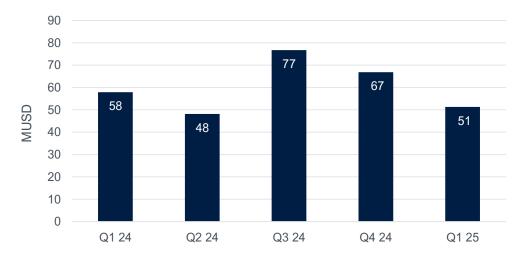




### Acquisition

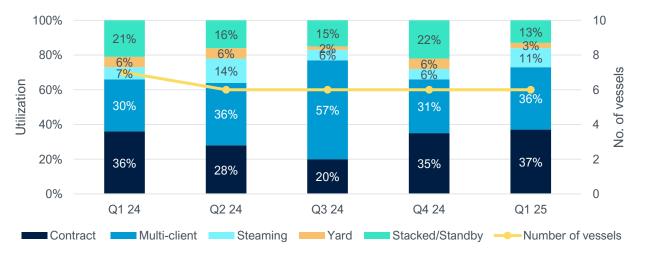


#### Revenue

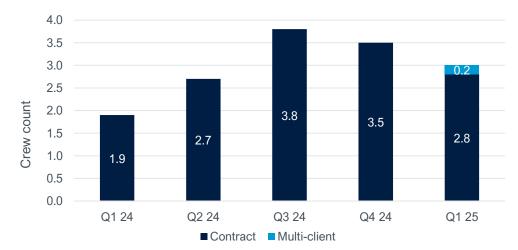


### EBITDA

**Utilization 3D vessels** 

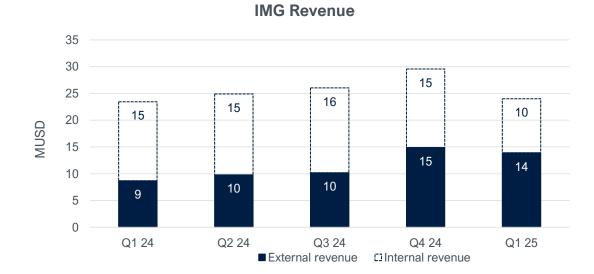


Normalized OBN crew count

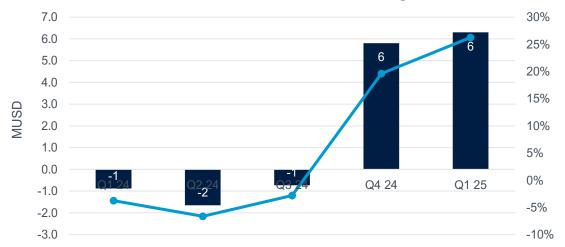


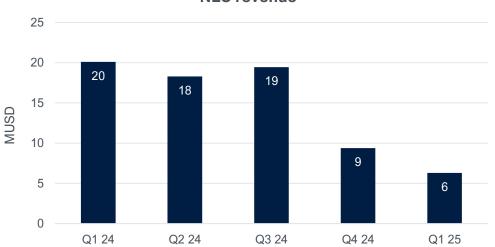
### Imaging and NES





IMG EBITDA and EBITDA and margin





NES revenue





### **License Round Activity**

### NORTH AMERICA

#### Canada – Labrador & Jeanne d'Arc:

- Call for Nominations Open
- Expect Call for Bids Nov 2025 (close)

#### US GOA:

- Expect Proposed Notice of Sale June 2025
- Expect Lease Sale H2 2025

### LATIN AMERICA

#### Brazil:

- Permanent Offer 5 2024 (closed)
- Permanent Offer 6 2025 (open round)

#### Guyana:

• Offshore - Q3 2023 (closed)

#### Suriname:

• 2<sup>nd</sup> Shallow Water – H1 2024 (closed)

#### Trinidad:

- Shallow Water Round Q2 2024 (closed)
- Deep Water Round Q4 2024 (open)

#### Argentina:

• Offshore Round 2 – 2024 (open)

### EUROPE

#### Norway:

tetan

- 2024 APA Round Q1 2025
- (awarded)
- 2025 APÁ Round Q3 2025 (deadline)

Overview is showing scheduled rounds only and is not exhaustive. Several countries, particularly in Africa and Latin America, are planning rounds over the next couple of years

### AFRICA / EAST MED

### Angola:

- 2025 round 10 blocks
- Permanent Offer Blocks available for direct negotiation
- MOU exclusive study available prenegotiated
- Congo-Brazzaville
- 2025 license round planned

Cote d'Ivoire

- Open door
- Egypt: • EGAS 2024 International Bid Round
- Gabon:
- Open Door
- Ghana:
- Open Door for available blocks
- Lebanon:

11

- Ongoing license round
- Liberia:
- 2<sup>nd</sup> time-limited license round Q4 2025 Libya:
- Licensing round announced Q1 2025

#### Nigeria:

- 2023 License Round awards imminent
- 2025 License round planned

#### Madagascar

- 2025 license round planned **Tanzania**
- 2025 license round **Somalia**:

#### Somali

• Direct awards

#### Togo

• 2025 license round planned

### ASIA-PACIFIC

#### Australia:

- 2023 CCS Acreage Release (closed)
- 2021 & 2022 Acreage Release (to be announced)

#### India:

Bid Round X (25 blocks offered in total)

#### Bangladesh:

• Offshore round – 2024 (closed)

#### Indonesia:

Open door policy (JSA mechanism)

#### Malaysia:

 2025 MBR – Feb 2025 (open) to Sep 2025 (close)

