

**EARNINGS RELEASE** 

## Q1 2024 Results

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### Forward-Looking Statements

All statements in this presentation other than statements of historical fact are forward-looking statements, which are subject to a number of risks, uncertainties and assumptions that are difficult to predict and are based upon assumptions as to future events that may not prove accurate. These factors include volatile market conditions, investment opportunities in new and existing markets, demand for licensing of data within the energy industry, operational challenges, and reliance on a cyclical industry and principal customers. Actual results may differ materially from those expected or projected in the forward-looking statements. TGS undertakes no responsibility or obligation to update or alter forward-looking statements for any reason.

## Q1 highlights

Total POC revenues of USD 227 million compared to USD 229 million in Q1 2023

- Late sales of USD 72 million in Q1 2024 vs. USD 46 million in Q1 2023
- POC Early sales of USD 78 million (early sales rate of 116%) compared to USD 98 million (73%) in Q1 2023
- Proprietary revenues of USD 78 million compared to USD 86 million in Q1 2023

POC EBIT of USD 40 million compared to USD 25 million in Q1 2023

PGS transaction expected to close on or around 1 July 2024, subject to final regulatory clearance

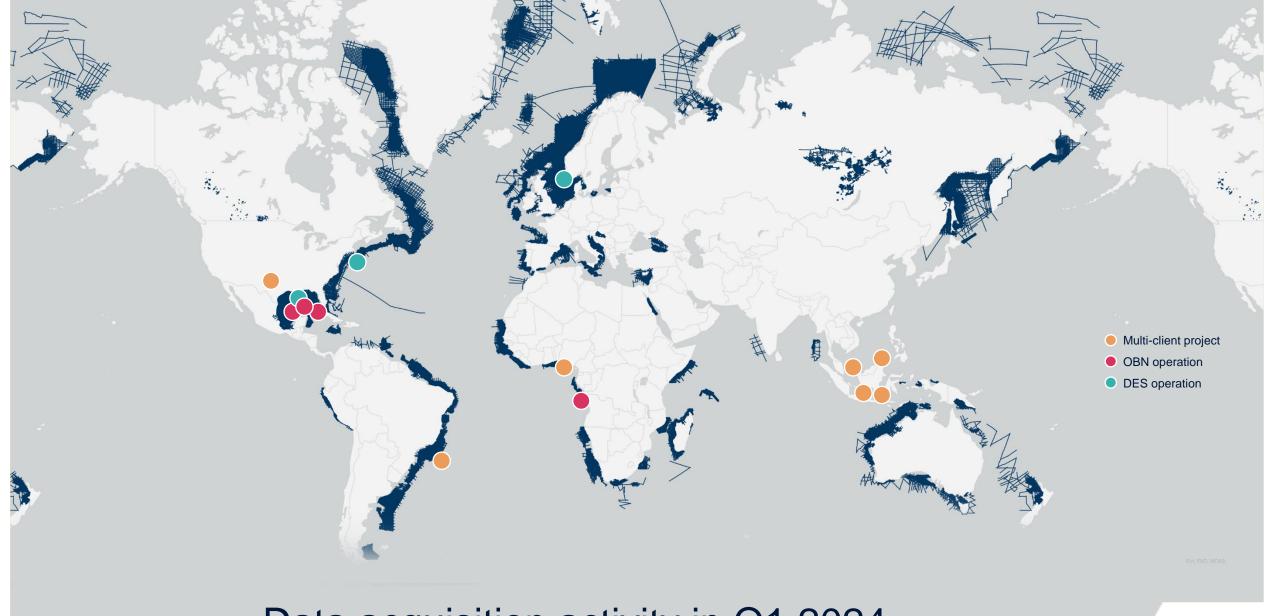
Cyclical upturn in progress - TGS well positioned to benefit



# Operational Highlights

Q1 2024



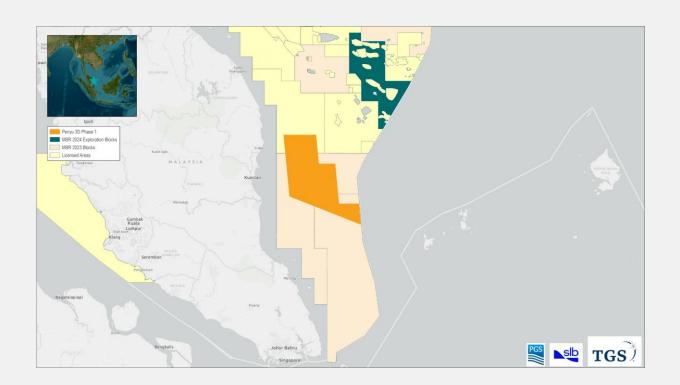






## Penyu Basin 3D Offshore Peninsular Malaysia

- Partnership with Malaysia Petroleum Management (MPM), PETRONAS and JV partners PGS and SLB to acquire 7,800 km2 of modern 3D data
- Ramform Sovereign vessel mobilized utilizing state-of-the-art Geostreamer technology to better derisk subsurface
- Provides insights for upcoming Malaysian Bid Round and assesses carbon storage potential; supporting both oil and gas exploration and CCS initiatives
- Acquisition anticipated to complete Q3 2024
- Processing anticipated to complete Q2 2025





## **OBN Acquisition Contract in North America**

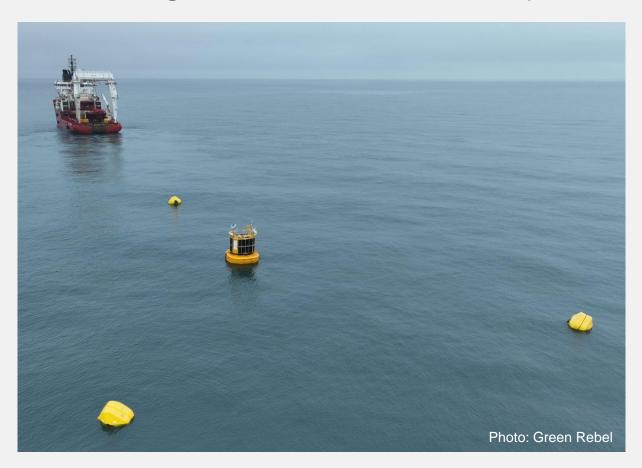
- TGS secures a six-month-plus contract by a returning client
- Project is expected to commence in Q3 2024
- OBN survey is expected to deliver highquality seismic data to drive decisionmaking
- Reinforces position in North America





## Multi-Client Wind & Metocean Campaign Offshore Germany

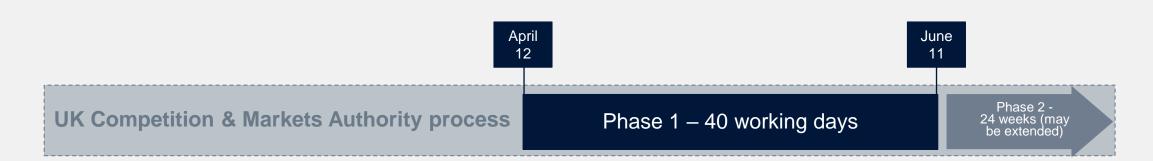
- Utilizes LiDAR buoys with additional wave and current sensors, reducing costs and timelines for offshore wind developers
- Green Rebel-supplied buoys off Germany provide 24-month wind data suite
- Includes 12 months of metocean data
- Delivered via the TGS Wind AXIOM platform
- Supports decisions for current and future German Bight wind lease rounds
- Demonstrates commitment to global offshore wind energy growth





## Update on PGS merger

- Norwegian Competition Authority gave clearance on 17 April, ahead of deadline on 22 April
- Competition & Markets Authority (CMA) in the UK initiated phase 1 with launch of merger inquiry on 12 April
  - Deadline for phase 1 decision is 11 June
  - TGS expects a positive decision in phase 1
- Legal merger transaction expected to close at or around 1 July 2024
  - Subject to positive decision by CMA following phase 1 review





#### EARNINGS RELEASE

# Financials

Q1 2024



## POC Revenues by type











## POC Revenues by Business Unit



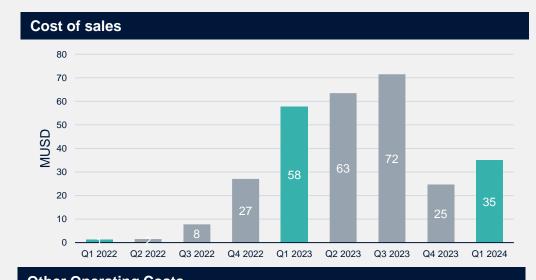


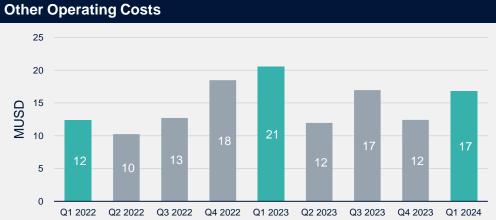


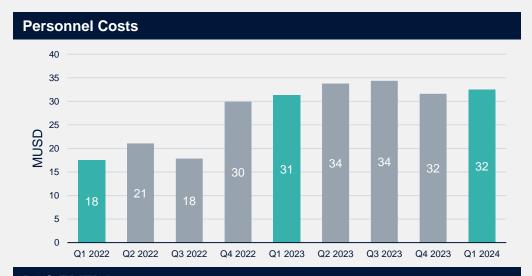




## Operating Costs and POC EBITDA











## Amortization, Depreciation and POC EBIT



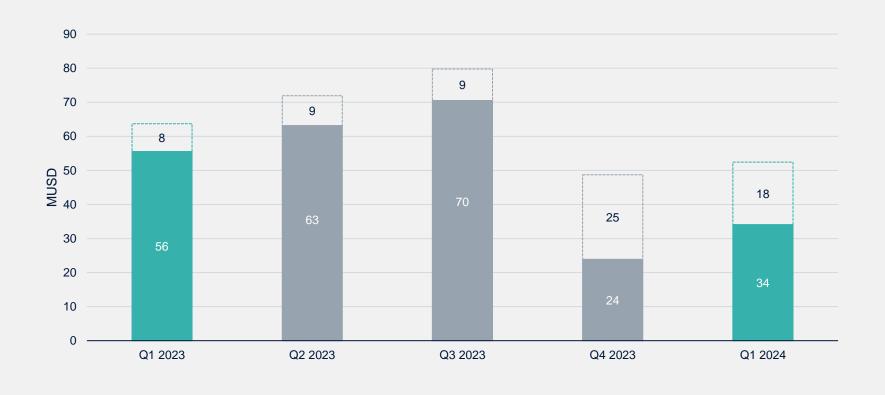








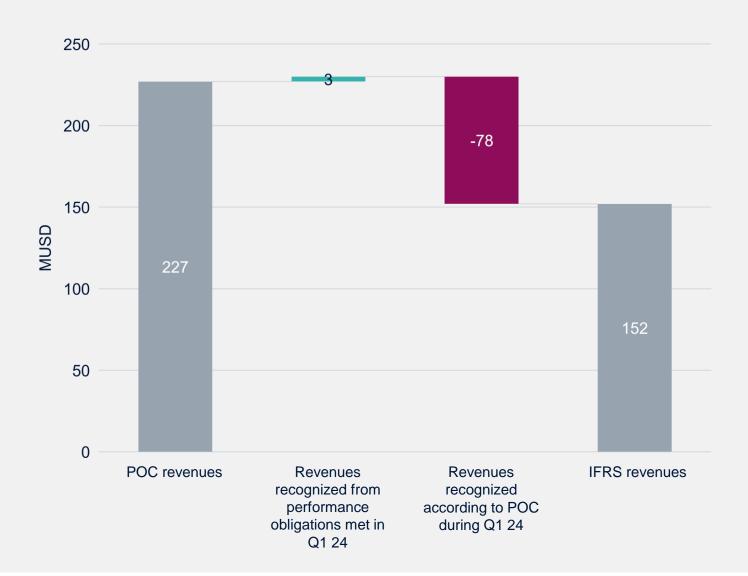
## Acquisition - Cost of sales and IFRS 16 depreciation



■ Cost of sales ☐ IFRS 16 depreciation



## Bridge POC Revenues to IFRS Revenues





## IFRS - Profit & Loss

(MIJOD)	04.0004	04.0000	Ohamaa
(MUSD)	Q1 2024	Q1 2023	Change
Early Sales	2.7	41.9	-94%
Late Sales	71.9	45.5	58%
Proprietary Sales	77.5	85.7	-10%
Total revenues	152.1	173.2	-12%
Cost of sales	35.0	57.8	-40%
Personnel cost	32.5	31.3	4%
Other operational costs	16.8	20.6	-18%
EBITDA	67.9	63.5	7%
Straight-line amortization	40.7	39.6	3%
Accelerated amortization	6.5	12.2	-47%
Impairments	0.0	0.0	n/a
Depreciation	30.1	18.5	62%
Operating result	-9.4	-6.8	39%
Financial income	1.2	2.3	-48%
Financial expenses	-4.3	-6.1	-29%
Exchange gains/losses	-8.3	-1.0	716%
Gains/(losses) from JV	0.0	-1.3	-100%
Result before taxes	-20.9	-12.9	62%
Tax cost	-4.4	-4.2	4%
Net income	-16.5	-8.7	90%
EPS (USD)	-0.13	-0.07	
EPS fully diluted (USD)	-0.13	-0.07	



## IFRS - Balance Sheet

			Change from	
(MUSD)	Q1 2024	Q4 2023	Q4 2023	Q1 2023
Goodwill	384.6	384.6	0%	384.6
Multi-client library	772.8	753.1	3%	656.3
Deferred tax asset	73.2	67.9	8%	86.0
Right-of-use assets	135.6	78.2	73%	65.3
Other non-current assets	241.9	229.7	5%	222.1
Total non-current assets	1,608.1	1,513.5	6%	1,414.4
Cash and cash equivalents	159.8	196.7	-19%	208.0
Accounts receivable and accrued revenues	191.7	156.9	22%	164.2
Other current assets	157.4	89.3	76%	79.9
Total current assets	508.9	442.9	15%	452.1
TOTAL ASSETS	2,117.0	1,956.4	8%	1,866.5
Total equity	1,242.0	1,275.6	-3%	1,208.9
Deferred tax liability	16.2	16.4	-2%	17.2
Non-current lease liability	59.9	41.3	45%	32.3
Other non-current liabilities	100.0	41.2	143%	47.0
Total non-current liabilities	176.1	99.0	78%	96.5
Taxes payable, withheld payroll tax, social security and VAT	75.6	78.4	-4%	71.9
Current lease liability	83.1	43.9	89%	39.8
Deferred revenue	343.9	276.1	25%	122.1
Other current liabilities	196.4	183.6	7%	327.4
Total current liabilities	698.9	581.9	20%	561.1
TOTAL EQUITY AND LIABILITIES	2,117.0	1,956.4	8%	1,866.5



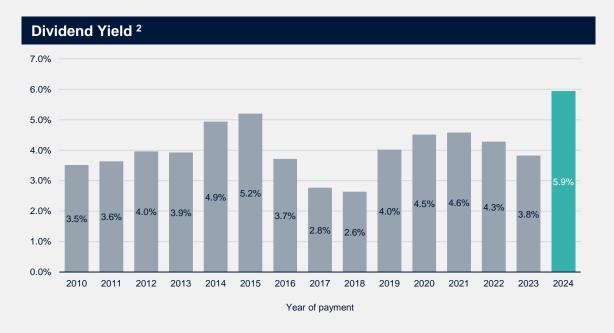
## IFRS - Cash Flow

(MUSD)	Q1 2024	Q1 2023	Change
Operating activities:			
Profit before taxes	-20.9	-12.9	62%
Depreciation/amortization/impairment	77.3	70.3	10%
Changes in accounts receivable and accrued revenues	-34.8	76.1	-146%
Changes in other receivables	-9.4	4.1	-332%
Changes in other balance sheet items	85.9	48.5	77%
Paid taxes	-4.7	-7.9	-41%
Net cash flows from operating activities	93.4	178.2	-48%
Investing activities:			
Investments in tangible and intangible assets	-23.2	-7.6	206%
Investments in multi-client library	-61.5	-66.9	-8%
Interest received	1.4	2.1	-33%
Net change in interest bearing receivables	-58.2	0.0	n/a
Net cash flows used in investing activities	-141.4	-72.3	95%
Financing activities:			
Net change in interest bearing debt	58.2	0.0	n/a
Interest paid	-3.7	-1.8	106%
Dividend payments	-18.3	-17.4	5%
Repayment of lease liabilities	-20.2	-11.6	74%
Acquisition of shares	0.0	-54.4	-100%
Net cash flows from/(used in) financing activities	16.0	-85.2	-119%
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Net change in cash and cash equivalents	-32.1	20.6	-255%
Cash and cash equivalents at the beginning of period	196.7	188.5	4%
Net unrealized currency gains/(losses)	-4.9	-1.1	351%
Cash and cash equivalents at the end of period	159.8	208.0	-23%



## **Dividends**





The Board has resolved to maintain the dividend of USD 0.14 per share for Q2 2024

Ex date 16 May 2024 – payment date 3 June 2024

TGS has returned more than USD 1.4 bn to shareholders through dividends and buybacks since 2010



<sup>2.</sup> Average yield at the time of announcement of dividends

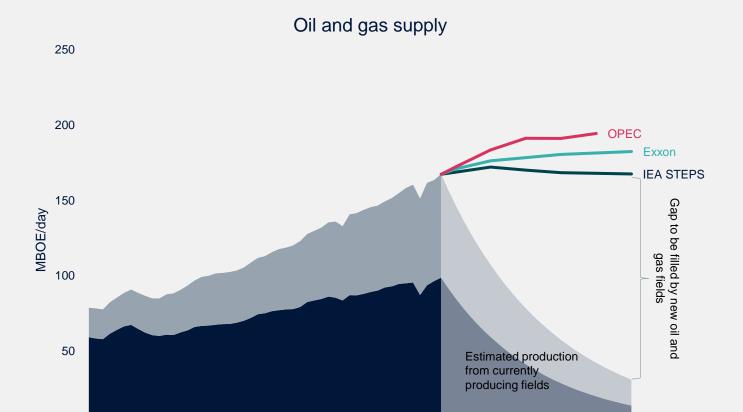


#### EARNINGS RELEASE

## Outlook Q1 2024

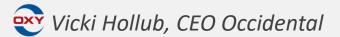


## More oil and gas needed to meet long-term energy demand



■ Oil ■ Natural gas

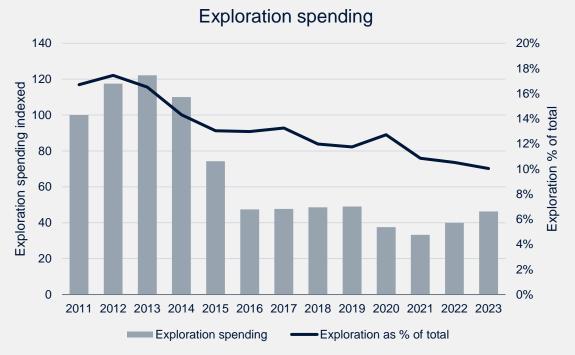
"In the near term, the markets are not balanced; supply, demand is not balanced. 2025 and beyond is when the world is going to be short of oil"



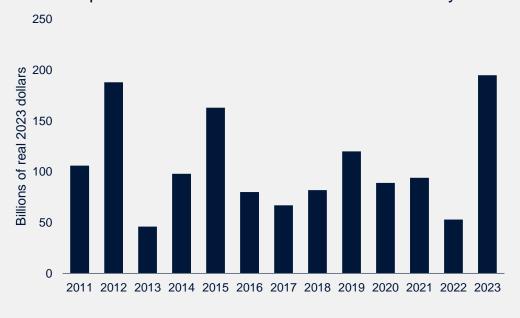


## Exploration recovery takes time

E&P companies compensating by M&A





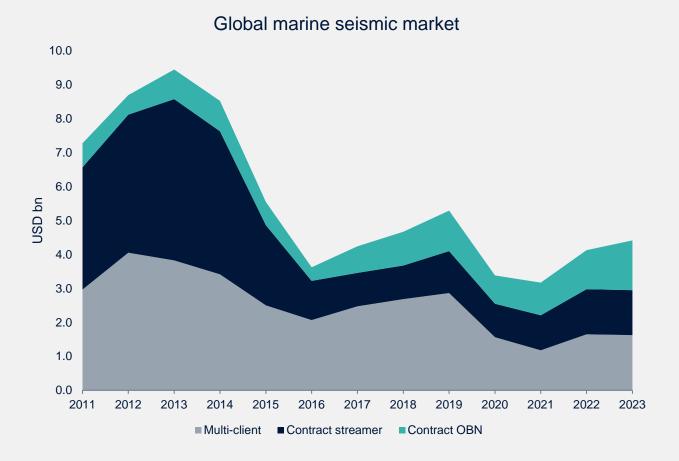


Source: SEB research Source: EIA

- Exploration spending has been lagging total E&P spending growth
- E&P companies have maintained RRR by doing M&A



## Significant upside potential in seismic market

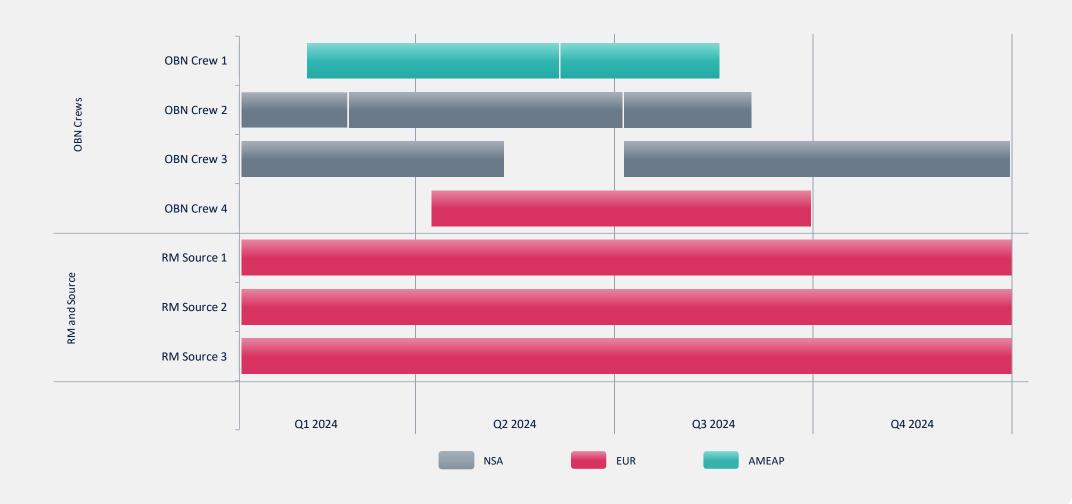


- The global seismic market has seen a recovery from 2020-21 – but still low in a historical perspective
- Current seismic data spending too low to support significant improvements in organic reserve replacement

Source: ABGSC Research



## Acquisition activity plan



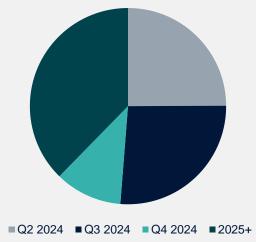


## POC contract backlog & inflow









Acquisition backlog including awards after quarter close accounts for approximately USD 360 million of the total backlog



Q1 2024

## Summary

Total POC revenues of USD 227 million compared to USD 229 million in Q1 2023

High POC early sales rate of 116%

Strong development in multi-client late sales, up 58% year-over-year

POC EBIT of USD 40 million compared to USD 25 million in Q1 2023

PGS transaction expected to close on or around 1 July 2024, subject to final regulatory clearance

Cyclical upturn in progress - TGS well positioned to benefit



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# Appendix

Q1 2024

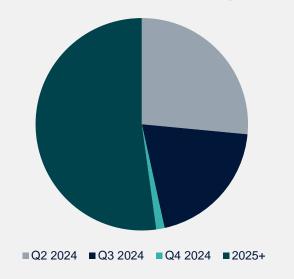


## IFRS contract backlog & inflow





Timing of expected recognition of Early Sales contract backlog



Early Sales backlog accounts for USD 510 million of the total backlog



#### NORTH AMERICA

#### Canada:

- Newfoundland Q4 2024 (close)
  - NW Orphan and Jeanne d'Arc

#### **US GOM:**

 Updated 5-year Plan Lease Sales commence in 2025

#### LATIN AMERICA

#### Brazil:

- Permanent Offer 4 Q4 2023 (closed; awards pending signature expected Q2 2024)
- Permanent Offer 5 2024 (open round)
- Permanent Offer 6 2025 (open round)

#### Guyana:

• Offshore - Q3 2023 (closed; PSC's pending)

#### Suriname:

• 2<sup>nd</sup> Shallow Water – H1 2024 (close)

#### Trinidad:

- Shallow Water Round Q2 2024 (close)
- Deep Water Round Q4 2024 (open)

#### Argentina:

• Offshore Round 2 – 2024 (open)

# E U R O P E Norway: 2023 APA Round – Q1 2024 (awarded) 2024 APA Round – Q2 2024 (open)

33rd UK Offshore Round – Q2 2024 (3rd

Tranche awarded)

Overview is showing scheduled rounds only and is not exhaustive. Several countries, particularly in Africa and Latin America, are planning rounds over the next couple of years

#### AFRICA

#### Angola

- 2025 round 10 block
- Out of Round direct awards legally decreed

#### Libya

Licensing round schedule planned Q4 '2

#### labon:

Open Door

#### Shana:

• Open Door for available blocks

#### Liberia:

Open Door – indefinite end

#### Nigeria:

Licensing round announced close Q4 24

#### Mauritania

Licensing round schedule being planned

#### Mozambique

Unawarded Blocks available for direct awar

#### Senega

• Open Door – LR planned Q4 2024

#### Sierra Leone:

Open Door

#### Somalia:

• Announced but now rescinded – LR in 2024

#### ASIA-PACIFIC

#### Australia:

 2023 CCS Acreage Release – (closed; award Q2 2024

License Round

Activity

• 2021 & 2022 Acreage Release (to be announced)

#### India:

Bid Round IX ongoing (28 blocks offered in total)

#### Bangladesh:

• Offshore round –March 2024 (open) to Sep 2024 (close)

#### Indonesia:

- Open door policy (JSA mechanism)
- 2024 round to be announced Q2 2024

#### Malaysia:

 2024 MBR – Jan 2024 (open) to Aug 2024 (close)

